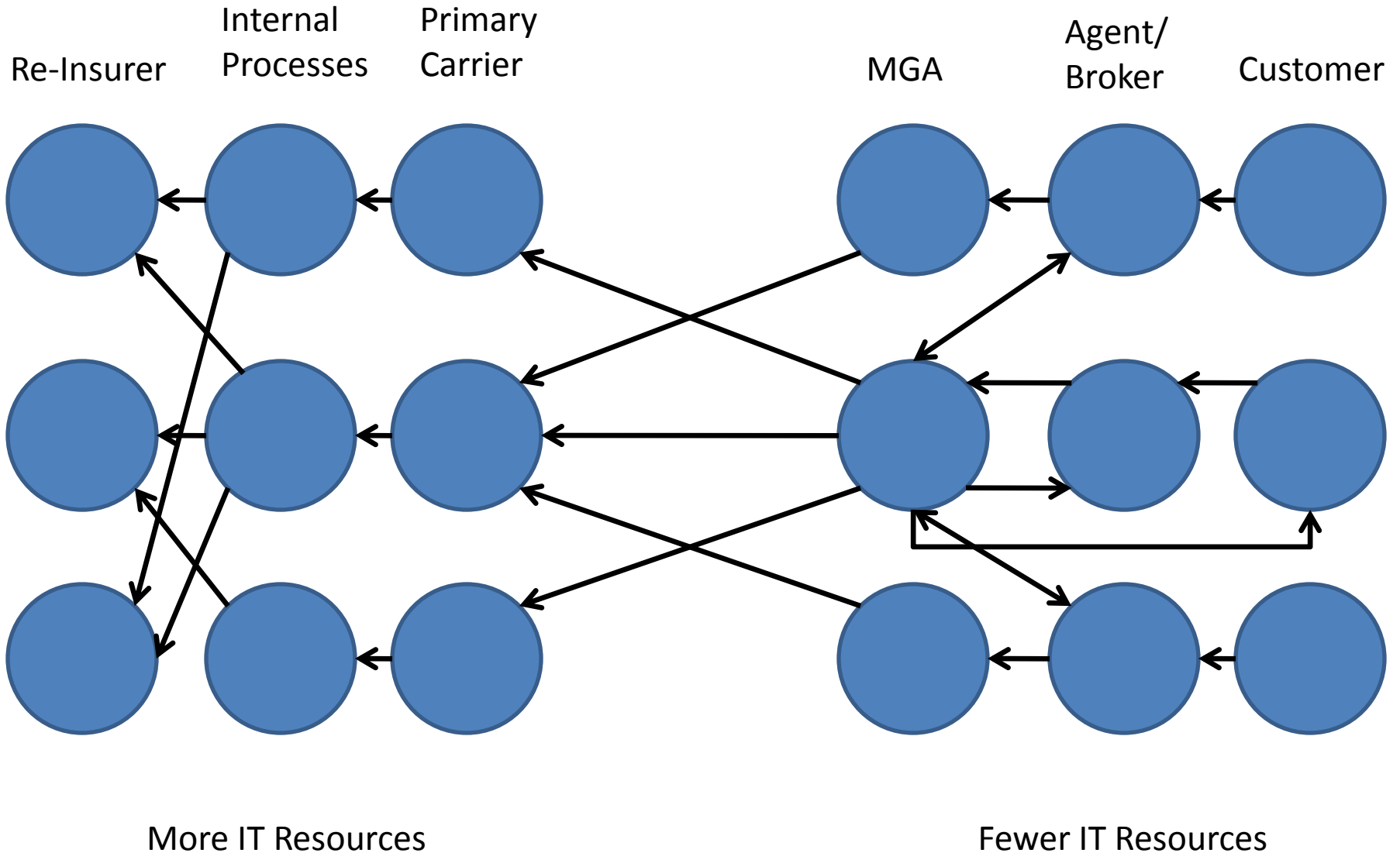


ACORD XML for MGA Large Commercial Lines Bordereaux Reporting

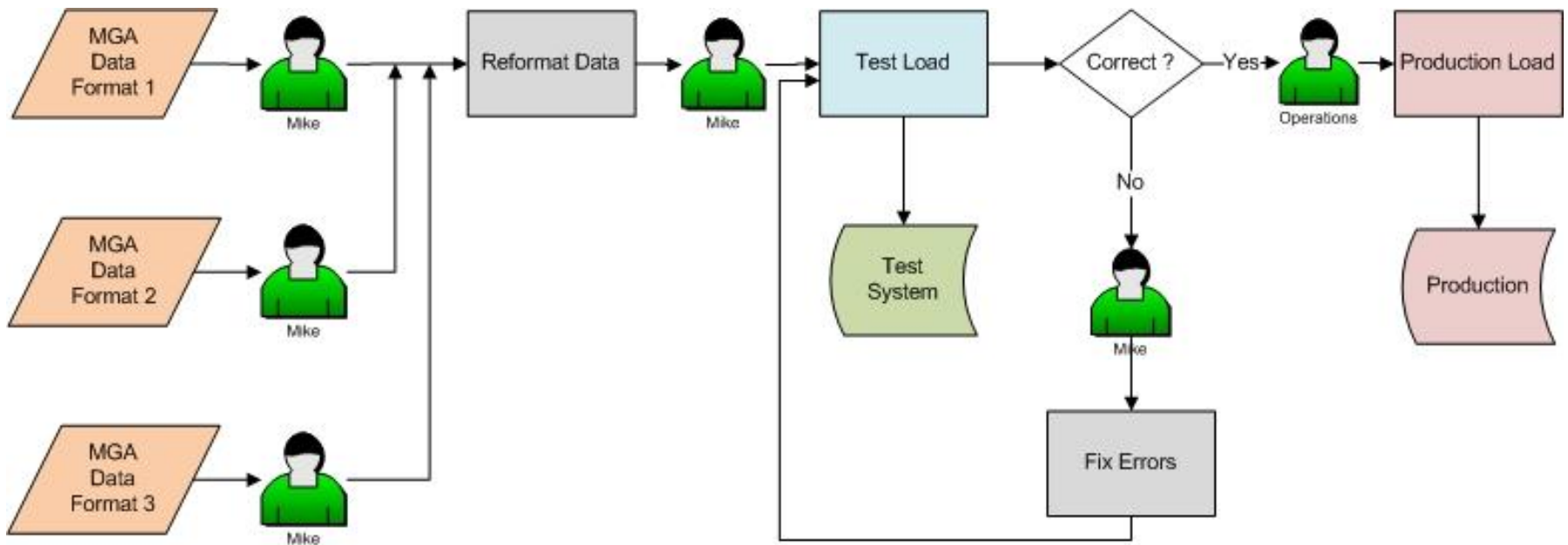
April, 2010



Large Commercial Bordereaux Reporting - Multiple, Complex Relationships; Varying IT Capabilities



Internal Temple Process to load Electronic Bordereaux into Production – Requiring “Mike” for Quality Control



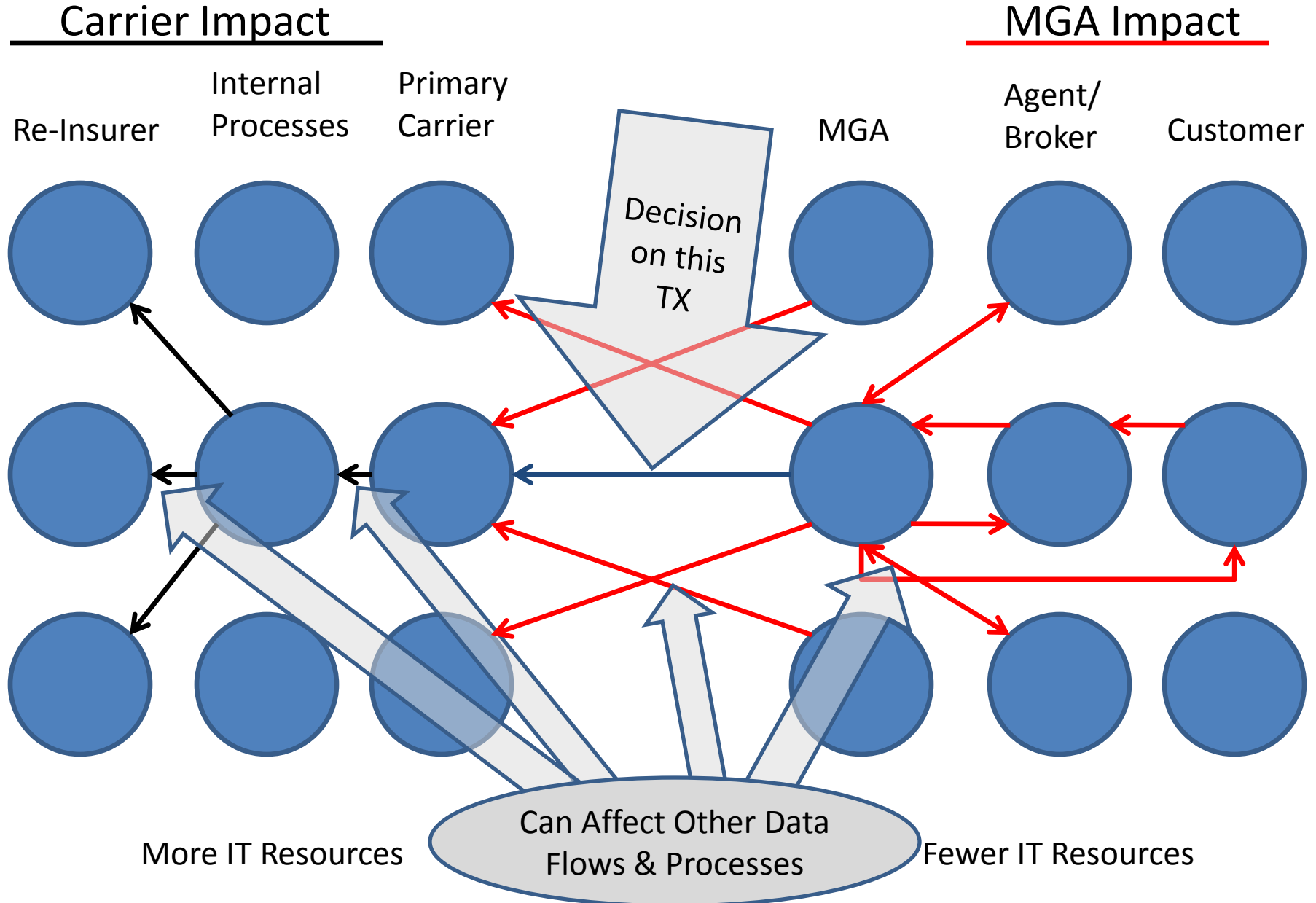
Challenge

- Insurer (Temple) & MGA (Frank Cowan) sought methods to rationalize bordereaux reporting of Large Commercial Policy and Claims Transactions
 - Reduce duplication, Support Straight Through Processing
 - Eliminate inconsistent processes
 - Improve data quality
- Elected to try Standards for Reporting
- Known barriers:
 - Large Commercial Insurance Policies
 - High volume of Data
 - Potentially complex business rules (% participation, subrogation, TP deductibles, etc.)
 - Large number of related parties, with diverse business needs and IT capabilities

Requirements

- MGAs have:
 - Greater complexity of data relationships (bilateral)
 - Lower 'scale' of IT resources
- Carriers have:
 - Wider 'span' of MGAs with varying capabilities (lowest common denominator)
 - Greater requirements for complete data (higher likelihood of manual intervention)
- So WHICH Standards to use becomes important

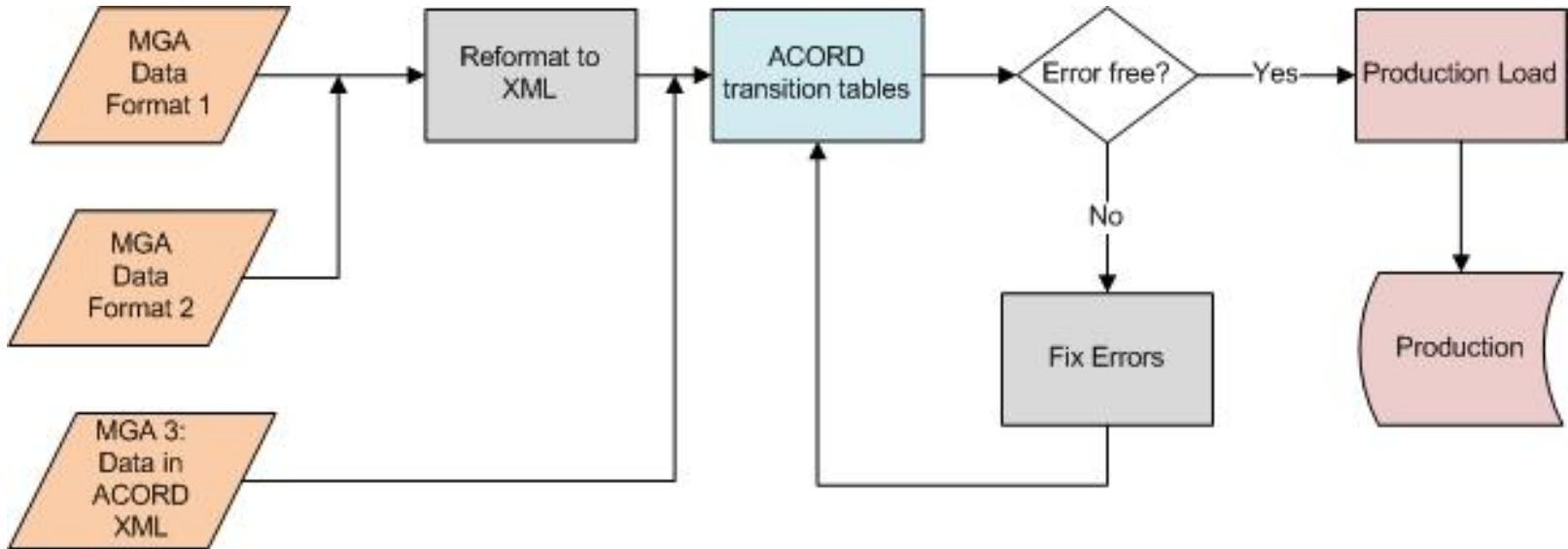
Impact of Standards Selection on Straight Through Processing



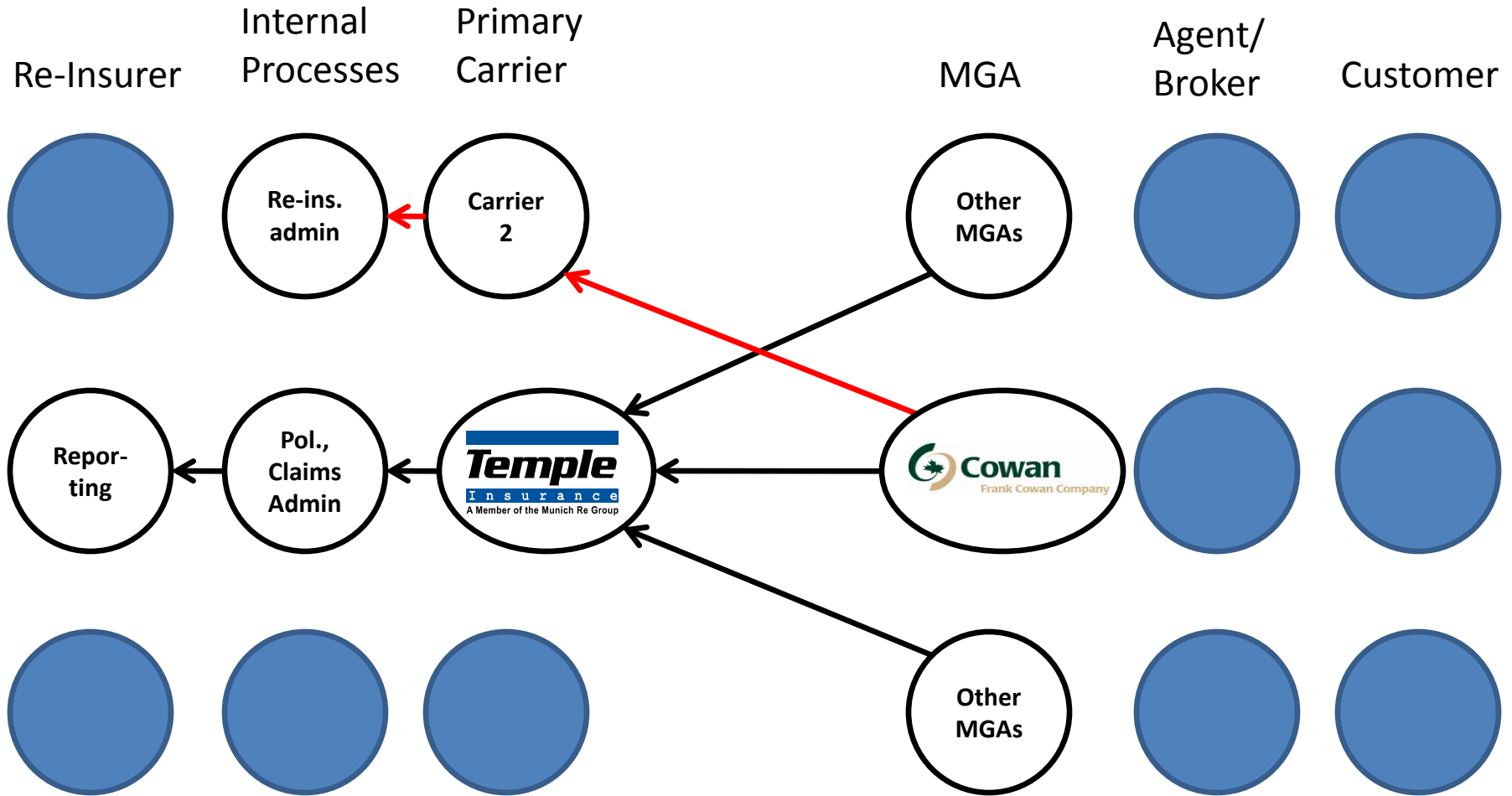
Approach

- Initially used early AML standards for property (still in production – will migrate to PCS)
- Used PCS Standards for commercial package policies ‘out of the box’ for casualty (successful)
- Submitted maintenance requests for PCS Claims Notification for claims bordereaux (MRs adopted, claims now in production)

Results: new user-driven Internal Temple Process to load Electronic Bordereaux into Production (no “Mike”)



Results: Single Standard Selection Facilitated Multiple Data Flows



— Initial Implementation

— Subsequent Implementation

Results

- Temple and Frank Cowan migrated from proprietary to Standards-based in ~6 months development/testing
- Temple eliminated need for manual intervention with all MGA business (uses ACORD as central hub for translation)
- Frank Cowan adapted Standards for premium reporting for 2nd carrier in less than 6 weeks (now in production)

Future

- Temple + Frank Cowan
 - Actively Promoting Standards with other business partners
 - Participating in ACORD Working Groups and Committees to promote consideration of PCS for Large Commercial (e.g., RLC Cedant Bordereau WG)
- Always happy to talk to you!

Peter

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